

ELECTRONIC FOOD ORDERING USER GUIDE

Benefits of the New EFO

The new Electronic Food Ordering tool will simplify the ordering process by:

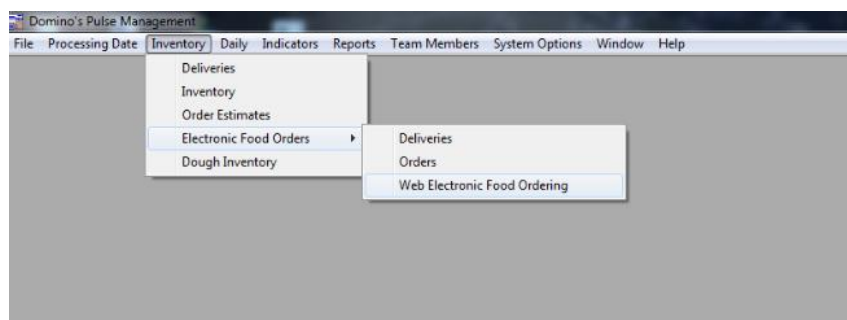
- Having a simpler, user-friendly interface.
- Using a new, more Intuitive Wizard, Visual View, and History.
- Using a series of calculations that make the projection more accurate by taking proof and thaw time into account, therefore reducing waste.
- Allowing you to set a margin (or float) quantity for every item to help prevent out-of-stock situations.



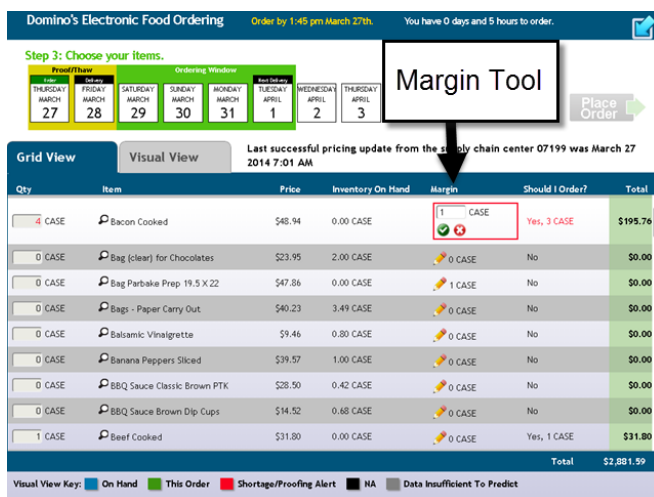
THE NEW ELECTRONIC FOOD ORDERING TOOL

The new Electronic Food Ordering tool (EFO) has been redesigned to be easier, simpler and more intuitive to use. This new tool uses a number of calculations that include your sales history, your product mix, existing inventory, and a selectable margin to take the difficulty out of projecting your food order.

Go to **Inventory**, then **Electronic Food Orders**, and lastly, click **Web Electronic Food Ordering** to open the new Electronic Food Ordering Tool.



SPECIAL FEATURES



Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 5 hours to order.

Step 3: Choose your items.

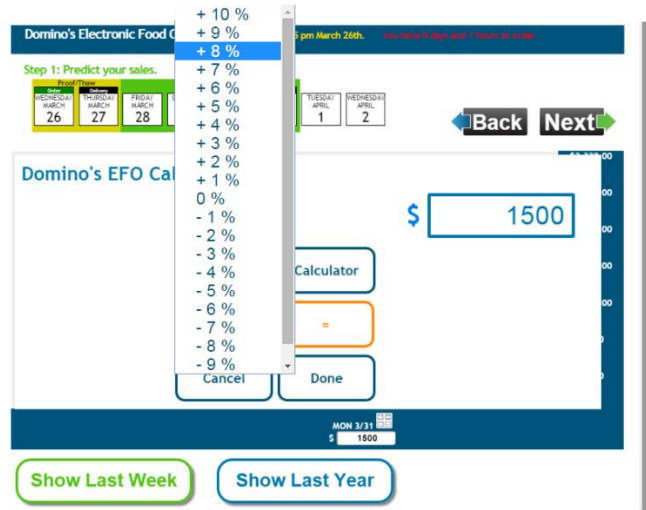
Margin Tool

Qty	Item	Price	Inventory On Hand	Margin	Should I Order?	Total
4 CASE	Bacon Cooked	\$48.94	0.00 CASE	1 CASE	Yes, 3 CASE	\$195.76
0 CASE	Bag (clear) for Chocolates	\$23.95	2.00 CASE	0 CASE	No	\$0.00
0 CASE	Bag Parbake Prep 19.5 X 22	\$47.86	0.00 CASE	1 CASE	No	\$0.00
0 CASE	Bags - Paper Carry Out	\$40.23	3.49 CASE	0 CASE	No	\$0.00
0 CASE	Balsamic Vinaigrette	\$9.46	0.80 CASE	0 CASE	No	\$0.00
0 CASE	Banana Peppers Sliced	\$39.57	1.00 CASE	0 CASE	No	\$0.00
0 CASE	BBQ Sauce Classic Brown PTK	\$28.50	0.42 CASE	0 CASE	No	\$0.00
0 CASE	BBQ Sauce Brown Dip Cups	\$14.52	0.68 CASE	0 CASE	No	\$0.00
1 CASE	Beef Cooked	\$31.80	0.00 CASE	0 CASE	Yes, 1 CASE	\$31.80
Total						\$2,881.59

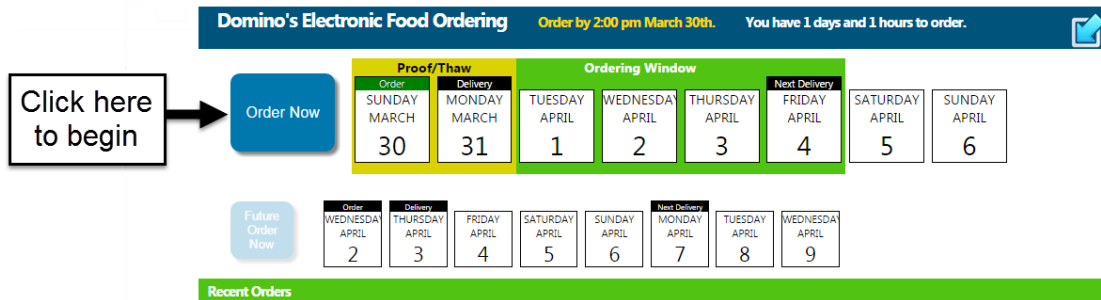
Visual View Key: On Hand This Order Shortage/Proofing Alert NA Data insufficient To Predict

The **Margin Tool** lets you set minimum quantities for each product, so that you always have some of each product on hand. This is helpful in planning for proof and thaw times needed for certain products, like **dough** and **cheese**. This will ensure that you will always have your selected amount of product on hand in your store.

A **Calculator Tool** with a **percentage feature** has been added to help you make faster changes in sales projections. For example, if you think your sales will be up by 8% next Friday, the **percent tool** makes this easy.



1. BEGINNING YOUR ORDER



- **BEFORE** beginning your food order, make sure you have completed an accurate inventory.
- When you are ready to begin, click **ORDER NOW** on the opening screen to begin your order.
- On the next screen you will be able to **Predict Your Sales**.

2. PREDICTING YOUR SALES

Domino's Electronic Food Ordering Order by 2:00 pm March 30th. You have 0 days and 1 hours to order.

Step 1: Predict your sales.

Order	Delivery	Ordering Window	Next Delivery
SUNDAY MARCH 30	MONDAY MARCH 31	TUESDAY APRIL 1	WEDNESDAY APRIL 2
THURSDAY APRIL 3	FRIDAY APRIL 4	SATURDAY APRIL 5	SUNDAY APRIL 6

1. Last week's sales graph line

2. Last year's sales graph line

3. Calculator tool to adjust sales projection

Use the back button to go to previous page if needed

Predicting Your Sales

- The sales projections from Labor Manager are imported into this screen to help you predict sales for your new order. Click **(1)** to show last week sales. Click **(2)** to show last year sales for the week you are ordering for. You can also use the **Calculator tool (3)** to calculate and change your sales projections. *Calculator tool is covered in more detail on **page 11***

Domino's Electronic Food Ordering Order by 2:00 pm March 30th. You have 0 days and 1 hours to order.

Step 1: Predict your sales.

Order	Delivery	Ordering Window	Next Delivery
SUNDAY MARCH 30	MONDAY MARCH 31	TUESDAY APRIL 1	WEDNESDAY APRIL 2
THURSDAY APRIL 3	FRIDAY APRIL 4	SATURDAY APRIL 5	SUNDAY APRIL 6

Click here to proceed to the next page

Show Last Week Show Last Year

- Changes are shown in **red**. After completing your sales projection, click **EFO Wizard Next**.

3. PREDICT YOUR MIX

Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 5 hours to order.

Step 2: Predict your mix.

Proof/Thaw		Ordering Window				Next Delivery		
Order	Delivery	SATURDAY	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	
THURSDAY MARCH 27	FRIDAY MARCH 28	MARCH 29	MARCH 30	MARCH 31	APRIL 1	APRIL 2	APRIL 3	

← Back Next →

Click here when done

1 To generate a suggested order, please choose a time period you think will have the most similar product mix compared to the week you are ordering for.

2 Use Last Weeks Mix

3 Use Last 4 Weeks Mix

Use a Custom Mix Period

- The previous screen allows you to adjust your sales projections. This screen allows you to adjust product mix projection for the food order.
- Here, you are given options: to **(1)** previous week's product mix; to **(2)** use an average of the Last 4 Weeks Mix; to **(3)** use an average, of the Last 8 weeks Mix; or use an average within a Custom time frame. After completing your product mix projection, hit **EFO Wizard Next**.

Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 5 hours to order.

Step 2: Predict your mix.

Proof/Thaw		Ordering Window				Next Delivery		
Order	Delivery	SATURDAY	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	
THURSDAY MARCH 27	FRIDAY MARCH 28	MARCH 29	MARCH 30	MARCH 31	APRIL 1	APRIL 2	APRIL 3	

← Back Next →

To generate a suggested order, please choose a time period you think will have the most similar product mix compared to the week you are ordering for.

Use Last Weeks Mix

Use Last 4 Weeks Mix

Use a Custom Mix Period

<Prev Today Next>							<Prev Today Next>						
March 2014							March 2014						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
						1							1
2	3	4	5	6	7	8	2	3	4	5	6	7	8
9	10	11	12	13	14	15	9	10	11	12	13	14	15
16	17	18	19	20	21	22	16	17	18	19	20	21	22
23	24	25	26	27	28	29	23	24	25	26	27	28	29
30	31						30	31					

Compare my mix to the dates range Mar 20 2014 to Mar 26 2014

- Here is the **Custom Mix** screen where you can select your **Mix Start Date** and **Mix End Date**.

4. THE ORDER

Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 6 hours to order.

Step 3: Choose your items.

Proof/Thaw: THURSDAY MARCH 27, FRIDAY MARCH 28, SATURDAY MARCH 29, SUNDAY MARCH 30, MONDAY MARCH 31, TUESDAY APRIL 1, WEDNESDAY APRIL 2

Ordering Window: [Icons for Proof/Thaw, Delivery, Next Delivery]

Back Place Order

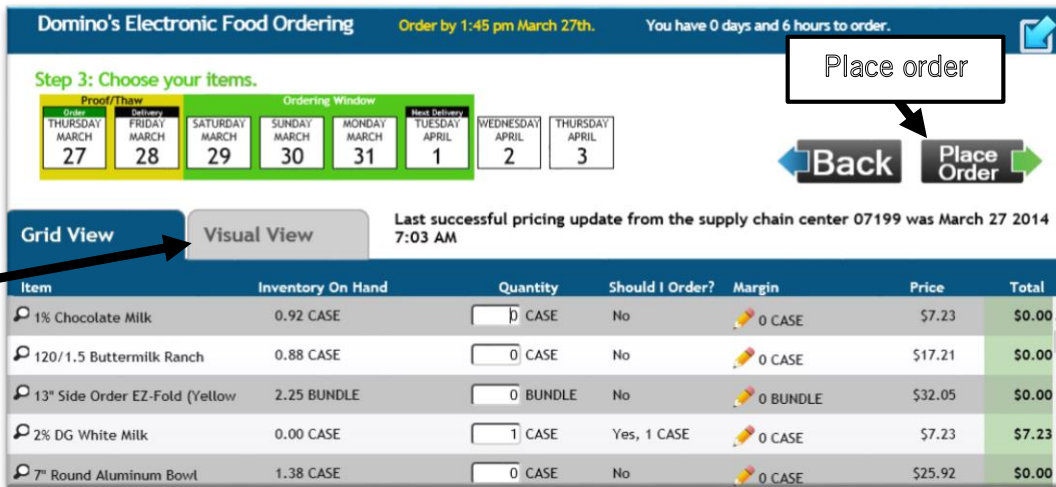
Last successful pricing: 7:03 AM in center 07199 was March 27 2014

Item	Inventory On Hand	Quantity	Should I Order?	Margin	Price	Total
1% Chocolate Milk	0.92 CASE	<input type="text" value="0"/> CASE	No	0 CASE	\$7.23	\$0.00
120/1.5 Buttermilk Ranch	0.88 CASE	<input type="text" value="0"/> CASE	No	0 CASE	\$17.21	\$0.00
13" Side Order EZ-Fold (Yellow	2.25 BUNDLE	<input type="text" value="0"/> BUNDLE	No	0 BUNDLE	\$32.05	\$0.00
2% DG White Milk	0.00 CASE	<input type="text" value="1"/> CASE	Yes, 1 CASE	0 CASE	\$7.23	\$7.23
7" Round Aluminum Bowl	1.38 CASE	<input type="text" value="0"/> CASE	No	0 CASE	\$25.92	\$0.00

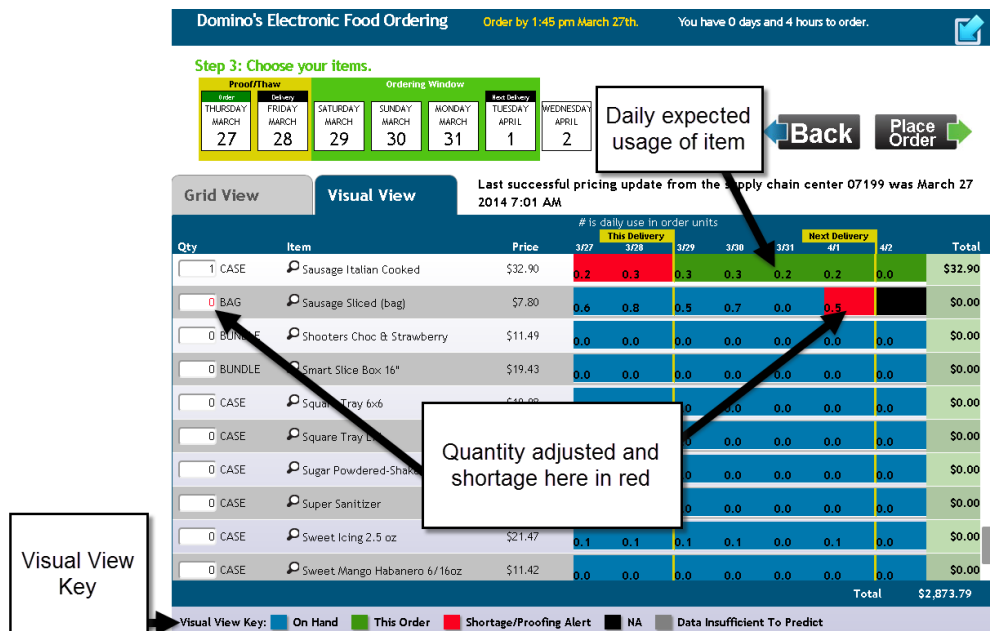
- This screen shows the quantities that have been projected for your store's order.
- Review your order here, and adjust items as needed. If you change the quantity, the number will change to **red** to indicate something has been changed.
- By clicking on the magnifying glass (inspect icon) you can get a more detailed information/history breakdown of that product. **See below.**

Bacon Cooked

3/26	3/27	3/28	3/29	3/30	This Delivery 3/31	4/1	4/2	Next Delivery 4/3	4/4
Quantity on hand:	2.5 CASE		Proof days from order cutoff:	0		Order History:			
How long before we run out:	Covered until 4/1		Should you order:	Yes, 1 CASE		3/24/2014 1 CASE			
Margin of (unit):	0		Price Per Unit:	48.94		3/20/2014 1 CASE			
			My current Order:	1 CASE		3/17/2014 2 CASE			
			My Order Total:	\$48.94		3/13/2014 2 CASE			
						3/10/2014 1 CASE			
						3/6/2014 1 CASE			

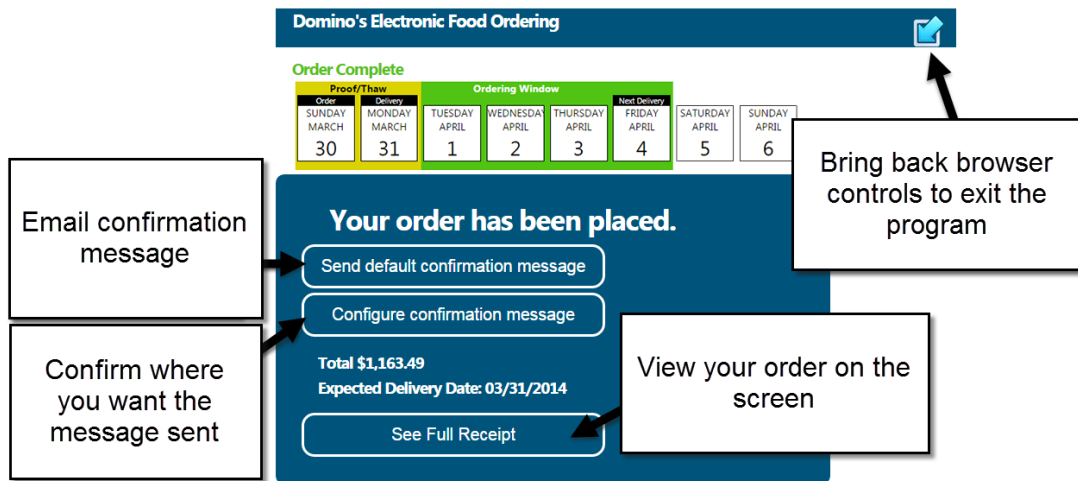


- You are currently viewing the order in **Grid View**, but you also have the option to see the order in **Visual View**. **Grid View** is covered in more detail on **page 13** and **Visual View** on **page 14**.
- The Visual View is an easy way to see how adjustments you make in the order will affect product inventory and usability.



- In this example, we have adjusted and reduced the amount of sausage originally projected on the order. This Visual View indicates that you will run out (before your next shipment arrives, based on the computer's estimate) as shown by the date column turning red.
- In the Visual View, colors are now used to help you see how the adjustments you make could affect your inventory. Also, you'll notice a **daily expected usage** of each item under each day.
- When you are finished reviewing your order, click on **Place Order** to submit your order.

5. ORDER CONFIRMATION



- This is the confirm action screen showing your order has been placed. Clicking will allow you to view your full invoice.
- Your order has now been placed.

Invoice View

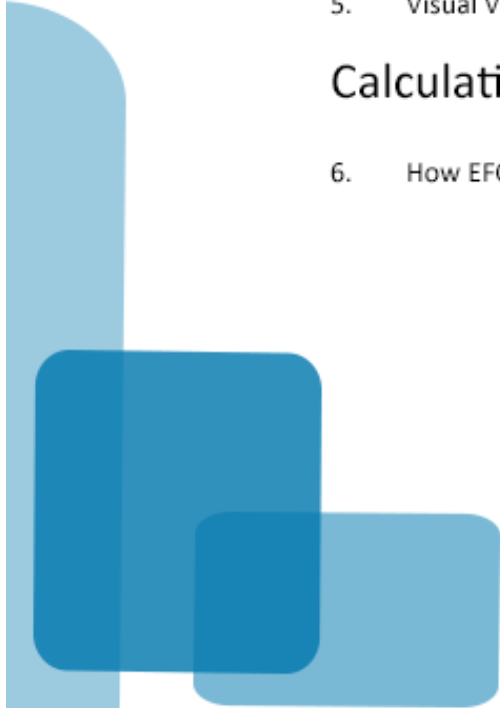
EFO Invoice: Not assigned ye		Total \$1,163.49			
Item	You Ordered	Status	Price	Total	
Bacon Cooked	1 CASE	Accepted	\$48.94	\$48.94	
BBQ Sauce Classic Brown PTK	1 CASE	Accepted	\$28.30	\$28.30	
Beef Cooked	1 CASE	Accepted	\$31.80	\$31.80	
Black Olives Sliced	1 CASE	Accepted	\$35.45	\$35.45	
Boneless Chicken	1 CASE	Accepted	\$32.27	\$32.27	
Boxes 14"	4 BUNDLE	Accepted	\$15.92	\$63.68	
Buttermilk Ranch-Shelf Stable	1 CASE	Accepted	\$18.24	\$18.24	
Carrots Shredded	1 EACH	ItemDisallowed	\$1.88	\$0.00	
Cheese Cheddar	2 BAG	Accepted	\$14.28	\$28.56	
Dough 10" S	4 TRAY	Accepted	\$3.45	\$13.80	
Dough 12" M	24 TRAY	Accepted	\$3.98	\$95.52	
Dough 14" L	29 TRAY	Accepted	\$4.16	\$120.64	
Total				\$1,163.49	



APPENDIX

Screen Overviews

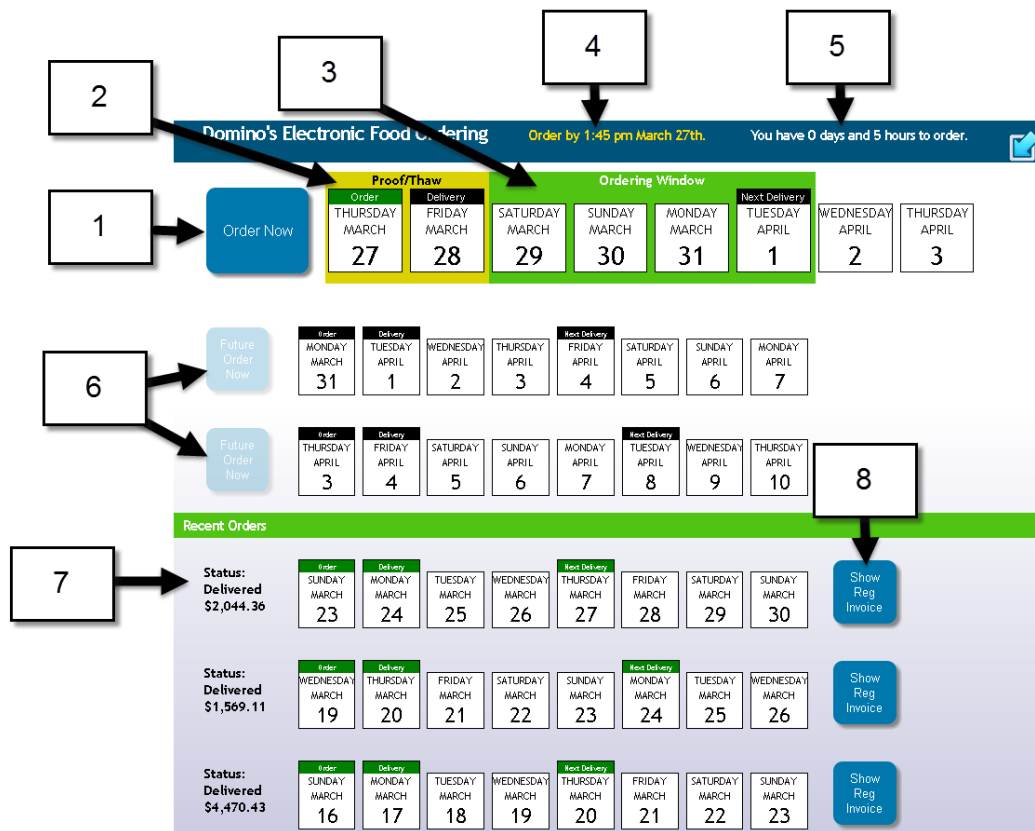
1. Opening EFO Screen.....pg. 10
2. Predicting Your Sales Screen.....pg. 11
3. Calculator Tool.....pg. 12
4. The Order Screen.....pg. 14
5. Visual View Screen.....pg. 15



Calculations

6. How EFO Calculates Your Order.....pg. 16

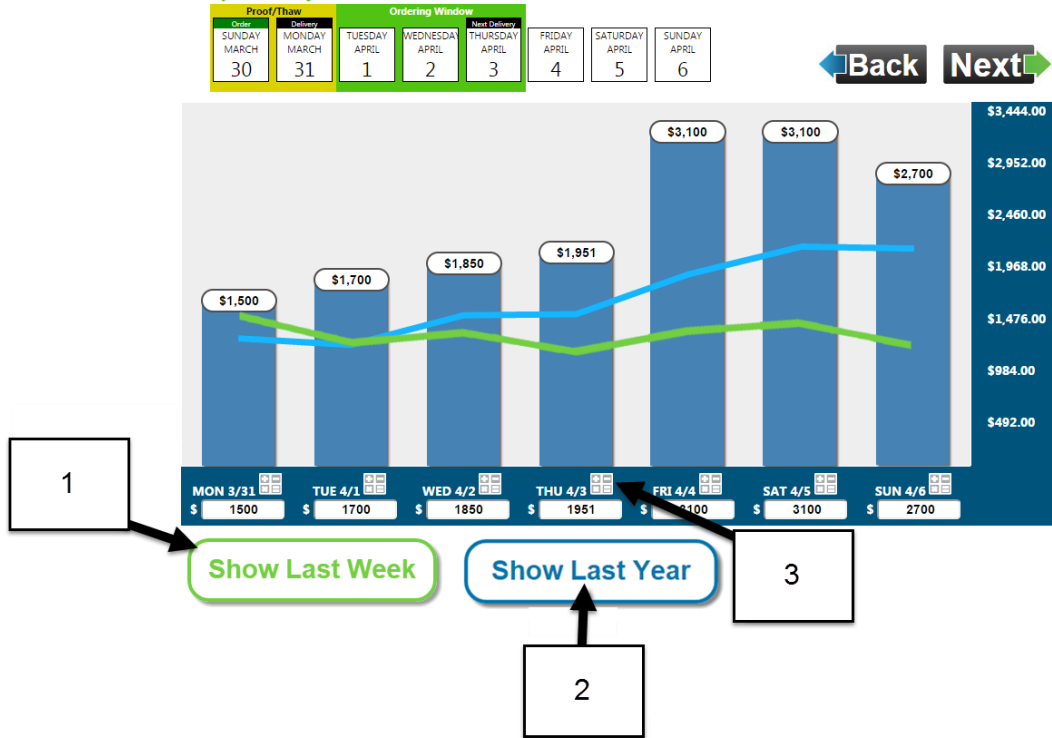




Overview of the Opening EFO Screen

1. **ORDER NOW** – Click here to begin your order process. For two hours after the order is placed this line will still exist, but the button will not be clickable and it will read “Order Complete.”
2. **PROOF AND THAW** – The system’s calculated Proof and Thaw time needed for products on this delivery (in yellow).
3. **ORDERING WINDOW** – The days that you are ordering for. The food on this order that needs thawing and proofing is projected to be ready and usable on the days here (in green).
4. **ORDER BY DATE** – You need to order by this date.
5. **ORDER DEADLINE** – The time the order is due. This turns **red** when you are within two hours of the order deadline.
6. **FUTURE ORDER** – This button allows for a future order. This button is available when the next order can be placed.
7. **RECENT ORDERS** – Previous orders along with invoice totals and order time periods.
8. **INVOICE DETAIL** – This button will show you more details about your invoice for this delivery.

Step 1: Predict your sales.



Overview of Predicting Your Sales Screen

- The sales projections from Labor Manager are imported to project sales for your new order. If your specific store does not use this labor scheduler tool, sales projections will need to be entered manually for each day. When a value is modified manually, the text will show in **red** so that you can remember that you chose to manually adjust the system generated values.
 - LAST WEEK** – This button allows you to see a visual of last week’s sales indicated by the green bar on the graph.
 - LAST YEAR** – This button allows you to see a visual of last year’s sales for this week as indicated by the blue bar on the graph.
 - CALCULATOR BUTTON** – Clicking this button will take you to a calculator screen to help you make changes in your projections.
- See next page for calculator screen.



Step 1: Predict your sales.

Ordering Window

Order	Delivery	Ordering Window					Next Delivery
THURSDAY MARCH 27	FRIDAY MARCH 28	SATURDAY MARCH 29	SUNDAY MARCH 30	MONDAY MARCH 31	TUESDAY APRIL 1	WEDNESDAY APRIL 2	THURSDAY APRIL 3

Back Next

2

Domino's EFO Calculator

7	8	9	+	-	×	/	\$	1850
4	5	6	%	C	% Tool	5	1	
1	2	3	←	=	3			
0	.	Cancel	Done	4				

WED 4/2
\$ 1850

Show Last Week Show Last Year

\$3,332.00
\$2,856.00
\$2,380.00
\$1,904.00
\$1,428.00
\$952.00
\$476.00

Overview of the Calculator Tool

This calculator tool is designed to help you easily adjust your sales projections for each day. This tool can calculate changes in sales dollars or changes in sales %.

1. After clicking on the **calculator button**, you will see this screen.
2. You can manually change the sales projection by dollar amount or you can use the **Add**, **Subtract**, **Multiply**, and **Divide** functions. (To change by sales %, see next page.)
3. Enter in the amount you want to change, hit **Add**, **Subtract**, **Multiply**, or **Divide**, and then the **equals sign**. The recalculated amount will then show in **box 1**.
4. When you are finished, hit **Done (#4)**. This returns you to the **projection chart**. The numbers that you have changed will be shown in **red**.
5. To change the sales projection by percent hit “**% Tool (#5)**.” (See next page for % Tool explanation.)

Step 1: Predict your sales.

Proof/Thaw		Ordering Window					
Order	Delivery			Next Delivery			
SUNDAY MARCH 30	MONDAY MARCH 31	TUESDAY APRIL 1	WEDNESDAY APRIL 2	THURSDAY APRIL 3	FRIDAY APRIL 4	SATURDAY APRIL 5	SUNDAY APRIL 6

Back
Next

Domino's EFO Calculator

1

\$ 1700

+ 3 %
 + 10 %
 + 9 %
+ 8 %
 + 7 %
 + 6 %
 + 5 %

=

Done

4

2

3

TUE 4/1

\$ 1700

1. The **Percent Tool**: use this drop-down to choose the percent you would like.
2. After you have selected the percent up or down hit the **equals sign** and the projection will change.
3. When you are finished, hit **Done** and you will return to the **projection chart**. Your changes will be shown in **red** in the column.
4. If necessary, you can go back to the calculator view by hitting **Calculator**.

Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 6 hours to order.

Step 3: Choose your items.

THURSDAY MARCH 27 3

FRIDAY MARCH 29 5

SATURDAY MARCH 30 1

SUNDAY MARCH 31 7

MONDAY APRIL 1 6

TUESDAY APRIL 2 4

WEDNESDAY APRIL 3 8

Last successful inventory update from the supply chain center 07199 was March 27 2014 7:03 AM

Grid View Visual View

Item	Inventory On Hand	Quantity	Should I Order?	Margin	Price	Total
1% Chocolate Milk	0.92 CASE	<input type="text" value="0"/> CASE	No	0 CASE	\$7.23	\$0.00
120/1.5 Buttermilk Ranch	0.88 CASE	<input type="text" value="0"/> CASE	No	0 CASE	\$17.21	\$0.00
13" Side Order EZ-Fold (Yellow	2.25 BUNDLE	<input type="text" value="0"/> BUNDLE	No	0 BUNDLE	\$32.05	\$0.00
2% DG White Milk	0.00 CASE	<input type="text" value="1"/> CASE	Yes, 1 CASE	0 CASE	\$7.23	\$7.23
7" Round Aluminum Bowl	1.38 CASE	<input type="text" value="0"/> CASE	No	0 CASE	\$25.92	\$0.00

Overview of The Order Screen

1. **QUANTITY** – This will be your order quantity which can be adjusted by you.
2. **INSPECT ICON** – Click on this to see all of the details the system knows about that item including the order history. This will show what you recently ordered. (See below)
3. **ITEM** - This is the description of the item being ordered.
4. **PRICE** – This is the current price per unit from the Supply Chain Center.
5. **INVENTORY ON HAND** – This is based on the inventory entered in Pulse by your store.
6. **MARGIN** – This is the quantity for each item that must always be on hand in the store. You can modify this number to reflect whatever you think is appropriate. It is calculated in your suggested quantity on every order. **It is recommended** that you set a margin for products that requires **proof and thaw time** after delivery such as dough and cheese. By setting a margin, this provides a buffer of product to always have on hand thawing or proofing when the next delivery arrives.
7. **SHOULD I ORDER?** – This is the system projection of what you should order.
8. **TOTAL** – This is the total invoice amount (quantity x price). The total is located at the bottom right.

Bacon Cooked

3/26	3/27	3/28	3/29	3/30	This Delivery	4/1	4/2	Next Delivery	4/4
------	------	------	------	------	---------------	-----	-----	---------------	-----



Quantity on hand: 2.5 CASE	Proof days from order cutoff: 0	Order History:
How long before we run out: Covered until 4/1	Should you order: Yes, 1 CASE	3/24/2014 1 CASE
Margin of (unit): 0	Price Per Unit: 48.94	3/20/2014 1 CASE
	My current Order: 1 CASE	3/17/2014 2 CASE
	My Order Total: \$48.94	3/13/2014 2 CASE
		3/10/2014 1 CASE
		3/6/2014 1 CASE

Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 4 hours to order.

Step 3: Choose your items.

Proof/Thaw: THURSDAY MARCH 27, FRIDAY MARCH 28, SATURDAY MARCH 29, SUNDAY MARCH 30, MONDAY MARCH 31, TUESDAY APRIL 1, WEDNESDAY APRIL 2, THURSDAY APRIL 3

Ordering Window: [Next Delivery]

Buttons: Back, Place Order

Last successful pricing update from the supply chain center 07199 was March 27 2014 6:42 AM

Qty	Item	Price	Inventory On Hand	Margin	Should I Order?	Total
2	CASE Bacon Cooked	\$48.94	0.00 CASE	0 CASE	Yes, 2 CASE	\$97.88
0	CASE Bag (clear) for Chocolates	\$23.95	2.00 CASE	0 CASE	No	\$0.00
0	CASE Bag Parbake Prep 19.5 X 22	\$47.86	0.00 CASE	1 CASE	No	\$0.00
0	CASE Bags - Paper Carry Out	\$40.23	3.49 CASE	0 CASE	No	\$0.00
0	CASE Balsamic Vinaigrette	\$9.46	0.80 CASE	0 CASE	No	\$0.00
0	CASE Banana Peppers Sliced	\$39.57	1.00 CASE	0 CASE	No	\$0.00

Visual View Screen

- If you would rather see a more visual representation of your order detail, click **Visual View**.

Domino's Electronic Food Ordering Order by 1:45 pm March 27th. You have 0 days and 4 hours to order.

Step 3: Choose your items.

Proof/Thaw: THURSDAY MARCH 27, FRIDAY MARCH 28, SATURDAY MARCH 29, SUNDAY MARCH 30, MONDAY MARCH 31, TUESDAY APRIL 1, WEDNESDAY APRIL 2, THURSDAY APRIL 3

Ordering Window: [Next Delivery]

Buttons: Back, Place Order

Last successful pricing update from the supply chain center 07199 was March 27 2014 7:01 AM

Qty	Item	Price	# is daily use in order units							Total
			This Delivery	Next Delivery						
1	CASE Sausage Italian Cooked	\$32.90	0.2	0.3	0.3	0.3	0.2	0.2	0.0	\$32.90
0	BAG Sausage Sliced (bag)	\$7.80	0.6	0.8	0.5	0.7	0.0	0.5	0.0	\$0.00
0	BUNDLE Shooters Choc & Strawberry	\$11.49	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
0	BUNDLE Smart Slice Box 16"	\$19.43	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
0	CASE Square Tray 6x6	\$40.00	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
0	CASE Square Tray 6x6	\$40.00	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
0	CASE Sugar Powdered-Shak	\$40.00	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
0	CASE Super Sanitizer	\$40.00	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
0	CASE Sweet Icing 2.5 oz	\$21.47	0.1	0.1	0.1	0.1	0.0	0.1	0.0	\$0.00
0	CASE Sweet Mango Habanero 6/16oz	\$11.42	0.0	0.0	0.0	0.0	0.0	0.0	0.0	\$0.00
Total									\$2,873.79	

Visual View Key: On Hand (Blue), This Order (Green), Shortage/Proofing Alert (Red), NA (Black), Data Insufficient To Predict (Grey)

- There is a **Visual View Key** that details what each color represents. This key is located at the bottom of the screen (see above). Blue represents what is on hand, green represents this order, and red represents shortage/proofing alert.
- If you adjust the **Quantity**, the number changes to **red** to indicate this number has been adjusted.
- Under each date, the **daily expected usage of each item** (as projected by this tool) is shown.

HOW EFO CALCULATES YOUR PROJECTED ORDER QUANTITY

1. Pulls forecasted sales from Labor Manager. If you change the numbers in Labor Manager those numbers will be used in the calculation.

2. Here select your range that you would like to model your product mix against.

3. This is the historical sales for Monday from the mix week. The usage for Monday of the mix week is divided by this number to get the historical usage per dollar of sales for Monday.

4. The qty used is divided by your sales to come up with a quantity used per dollar of sales.

5. Next using the sales projected, EFO will calculate how many cases you need based on how many you have used to generate that \$ amount of sales (\$.002 per case in example above). This is now your ESTIMATED qty needed for that day prior to inventory adjustments.

Food Order Proof/Thaw time		Food Order Usage Days						
Order Day	Delivery Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
Forecasted Sales		\$ 1,000	\$ 1,250	\$ 2,000	\$ 3,000	\$ 4,000	\$ 3,500	
Quantity used for each item by day (last wk)		3cs	3.5cs	4cs	6cs	8cs	7cs	
Sales from last week (by day)		\$ 1,500	\$ 1,250	\$ 2,500	\$ 3,200	\$ 4,000	\$ 3,500	
Historical Quantity Used Per Dollar Sales		3 / \$1500 = .002	3.5 / \$1,250 = .0028	4 / \$2500 = .0016	6 / 3,200 = .001875	8 / 4,000 = .002	7 / 3,500 = .002	
Calculated Expected Use		.002 * \$1000 = 2 cs	.0028 * \$1,250 = 3.5 cs	.0016 * \$2,000 = 3.2cs	.001875 * 3,000 = 5.6cs	.002 * 4,000 = 8cs	.002 * 3,500 = 7cs	
Projected Initial Order Quantity		2 cs	3.5 cs	3.2 cs	5.6 cs	8 cs	7 cs	
Total Initial Order Quantity		Equals wed + thur + fri + sat = 23.8 cs						23.8
Minus Current Inventory		15 cs current inventory						15
Minus Expected use prior to delivery		mon (2 cs) + tues (3.5 cs) = 5.5 cs						-5.5
Minus Margin (qty to always have on hand)		3 cs margin (qty entered by store)						-3
Adjusted Quantity on Hand		15 current inventory - 3 cs margin - 6.5cs projected use = 6.5cs adjusted qty on hand						6.5
Final Projected Qty		23.8 cs initial order qty - 6.5 cs adjusted on hand inventory = projected order quantity						17.3
EFO Recommended Order		18 cases of cheese						

6. Each day is added together for the "Food Order Usage Days" and this becomes your total initial estimated order qty.

7. EFO will then adjust your estimated order qty by looking at current inventory and subtracting out what it estimates you will use for the days prior to the "Usage Days" and subtracting the margin qty (or float) that your store has selected.

8. The Adjusted Qty on Hand is subtracted from the Initial Order Qty to come up with the EFO Recommended Order for the item.

9. EFO will always round up to the nearest whole number of order units for the adjusted quantity.

Food Order Proof/Thaw time		Food Order Usage Days						
Order Day	Delivery Day	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
Forecasted Sales		\$ 1,000	\$ 1,250	\$ 2,000	\$ 3,000	\$ 4,000	\$ 3,500	
Quantity used for each item by day (last wk)		3cs	3.5cs	4cs	6cs	8cs	7cs	
Sales from last week (by day)		\$ 1,500	\$ 1,250	\$ 2,500	\$ 3,200	\$ 4,000	\$ 3,500	
Historical Quantity Used Per Dollar Sales		3 / \$1500 = .002	3.5 / \$1,250 = .0028	4 / \$2500 = .0016	6 / 3,200 = .001875	8 / 4,000 = .002	7 / 3,500 = .002	
Calculated Expected Use		.002 * \$1000 = 2 cs	.0028 * \$1,250 = 3.5 cs	.0016 * \$2,000 = 3.2cs	.001875 * 3,000 = 5.6cs	.002 * 4,000 = 8cs	.002 * 3,500 = 7cs	
Projected Initial Order Quantity		2 cs	3.5 cs	3.2 cs	5.6 cs	8 cs	7 cs	
Total Initial Order Quantity		Equals wed + thur + fri + sat = 23.8 cs						23.8
Minus Current Inventory		15 cs current inventory						15
Minus Expected use prior to delivery		mon (2 cs) + tues (3.5 cs) = 5.5 cs						-5.5
Minus Margin (qty to always have on hand)		3 cs margin (qty entered by store)						-3
Adjusted Quantity on Hand		15 current inventory - 3 cs margin - 6.5cs projected use = 6.5cs adjusted qty on hand						6.5
Final Projected Qty		23.8 cs initial order qty - 6.5 cs adjusted on hand inventory = projected order quantity						17.3
EFO Recommended Order		18 cases of cheese						